

## **Job Title: Intern Pre-Sales - IT Solutions**

**Job Description:** We are seeking a dynamic and motivated intern to join our team as an Intern Pre-Sales professional. As an intern, you will work closely with our sales and technical teams to assist in identifying, understanding, and proposing IT solutions to our clients. This is a great opportunity to gain hands-on experience in the pre-sales process and learn about cutting-edge technologies in the IT industry.

### **Responsibilities:**

- Support the pre-sales team in understanding client requirements and translating them into effective IT solutions.
- Assist in creating and delivering compelling presentations and demonstrations of our IT products and services to potential clients.
- Collaborate with the sales and technical teams to identify and analyze customer needs and propose tailored solutions.
- Conduct research on industry trends, competitor offerings, and emerging technologies to stay up-to-date with the latest IT solutions.
- Work closely with the technical team to understand the technical aspects of our products and services and effectively communicate their value to clients.
- Maintain accurate and up-to-date documentation of client interactions, requirements, and proposed solutions.

### **Skills and Requirements:**

- Currently pursuing a degree in Computer Science, Information Technology, or a related field.
- Passion for technology and a strong interest in learning about IT solutions and industry trends.
- Excellent communication and presentation skills to effectively articulate complex technical concepts to both technical and non-technical audiences.
- Strong analytical and problem-solving abilities to understand client needs and propose appropriate solutions.

- Basic understanding of IT infrastructure, networking, cloud computing, or software development concepts is preferred.
- Self-motivated, quick learner, and able to work well independently as well as in a team.

Duration and Compensation: This is an [duration] internship position, with the possibility of extension based on performance. Compensation will be provided based on industry standards and the intern's qualifications and experience.

How to Apply: Please submit your resume, along with a cover letter outlining your interest in the IT solutions field and any relevant coursework or projects you have completed.

**NOTE:**

We are excited to inform you that as part of your internship, we will provide opportunities for you to pursue relevant certifications related to your job responsibilities.